



## EDIC Board Meeting Minutes

Tuesday, February 11<sup>th</sup>, 2020 at 4:30 pm

CATA Conference Room, 3 Pond Road, First Floor

- Call to order of the Board. Meeting began at 4:35 pm.
- In attendance: C. Gustin (Chair), B. Bramhall (Vice-Chair), R. Pino (Treasurer), T. Balf, and T. Hedges. Also, in attendance: Sal DiStefano, Director of Economic Development for the City of Gloucester and John Cunningham, Attorney to the EDIC. Absent: M. DiLascio and J. Oppenheim.
- Minutes from the January 14<sup>th</sup>, 2020 meeting were approved. All were in favor.
- Chairman's Report:
  - Today a Chamber of Commerce meeting was held. Felicia Webb, CATA Administrator, provided a status report of the Last Mile Grant. All looks promising.
  - At the end of June, Carl Gustin's term is up with the EDIC. Gustin will make sure that there is a smooth transition for a new Chairperson. Tim Wood who recently retired from Applied Materials' expressed interest in joining the EDIC board and his nomination will go before the City Council in March. He will take Gustin's seat who will officially step down in April 1<sup>st</sup> but will continue at least until June in an advisory capacity.
  - EDIC will focus on a couple of discussions: The direction of the EDIC and the future direction of the Jodrey State Fish Pier with space utilization. Perhaps the EDIC can take an active roll in overseeing this development and working with finding potential tenants.
  - S. DiStefano will reach out to Pat Scalli, Director of Marine Facilities and Operations for Mass Development, and Lauren Liss, former DEP head, and now President and CEO of Mass Development. It would be worth while to have some open discussions with each and set up a time to meet and take a tour of the State Fish Pier.
  - Gustin expressed interest for the EDIC to invite a small group from the development community for a roundtable, white board discussion about steps that might make Gloucester more attractive for industries that would strengthen the local economy and the respective roles of the EDIC and the City in facilitating development. One key question is how do we attract more marine biotechnology and build a cluster?
- Old Business:
  - Last month's meeting at Applied Materials went well with owners and tenants of Blackburn Industrial Park. National Grid did a presentation on electric power issues including efficiency and demand response programs and available consulting services. The room was full and had a lot of positive energy. Park owners are interested in National Grid's proposal. The Cape Ann Chamber promotes a similar energy program called Cape Ann Saves Energy (CASE). The Chamber has not had a lot of activity and the result has been very disappointing. The Chamber has focused this program on the

downtown area. The CASE program may be a better fit and more effective for Kondelin Industrial Park. The EDIC may be able to benefit working with the Chamber and the CASE Program and finding the best fit for clients and this program. T. Hedges will introduce the National Grid contacts to owners and tenants at Kondelin. T. Hedges and Gustin will also try to coordinate meetings for CASE and National Grid.

- Improved signage was also a hot topic from the owners and tenants at Blackburn Industrial Park. The EDIC has set this as a priority for the next Blackburn meeting. The plan is to have the EDIC and Blackburn owners sit down with Seaside Graphics and develop a standards guide to follow for new signage. Seaside Graphics can then quote on the job. EDIC plans on coordinating a meeting to talk through all these issues.
  - Future park meetings will be held quarterly. Ryan & Woods expressed interest to host the next meeting for Blackburn tenants and owners.
  - Pedestrian Pathways: Another issue that came up during the Blackburn Industrial Park meeting was the lack of pedestrian pathways. Are there any grant monies available to do a feasibility analysis to make this route more accessible for walking and connecting to the downtown area? DiStefano will investigate the grant possibilities but does not think anything is available at this time.
  - Infrastructure Issues: Roads, curbs, sidewalks, and drainage were other topics that were discussed. The EDIC will be adding all these topics to be addressed at the next Blackburn meeting.
- Weston and Sampson West Side Area Report- A proposal and quote was provided on the updated analysis of Area B of the Cape Ann Industrial Park Expansion Area. At this time, the proposal does not appear to advance development of Area B. Area D looks like it has the most potential for development. The EDIC will spend some time reviewing the wide format map that was created for discussion purposes. There is still a lot of buildable space in Kondelin Park. The EDIC may play a role in supporting these smaller parcels for development.
  - Yearly update of Beaver Solutions which recently completed routine maintenance on the culvert protective fence and pipe flow device that was installed. Despite the presence of beavers, the device is working well.
  - A motion was passed to adjourn the meeting at 6:02 pm.
  - Next meeting will be held on Tuesday, March 10<sup>th</sup>, 2020.