



EDIC Board Meeting

Tuesday, December 10th, 2019 at 4:30pm

CATA Conference Room, 3 Pond Road, First Floor

- Call to Order of the Board
- In attendance: C. Gustin (Chair), B. Bramhall (Vice-Chair), R. Pino (Treasurer), T. Balf, M. DiLasio, T. Hedges, and J. Oppenheim. Also in attendance: J. Cunningham, Attorney to the EDIC, S. DiStefano, Director of Economic Development for the City of Gloucester, Deb Dellafera, Owner of Custom Seasonings at 12 Heritage Way, Jay McNiff, property owner within Blackburn Industrial Park, Peter Leathers of Applied Materials at 80 Blackburn Center, and Andrea Moshier, Lead Program Manager at National Grid, Providence, RI.
- Minutes from the November 12, 2019 were approved. All were in favor.
- UMass Study
 - Findings from the study have been released to the current Administration, Senator Tarr and State Representative Ferrante. A press release has been issued to the Gloucester Dailey Times. As a result of the study, we have a focused list of mid-term and long-term recommendations in which the EDIC is moving forward with these actions. Some of the recommendations were about signage, best practices of maintenance and upkeep, energy issues concerning power outages, and energy efficiency programs.
- National Grid Proposal:
 - National Grid has a new Community Solutions program initiative and came in to do a presentation to the EDIC Board. The plan involves finding strategic partners and having a single point of contact to work with at National Grid. Their goal is to develop community partners and setting more goals. The metrics involved in their new initiative are based on the following:
 - Providing customer savings
 - Finding customers to partner with
 - Developing an interest in non-tradition efficiency programs including demand response, electric vehicles, and emerging technologies.
 - National Grid's approach is to sit down with companies, find out the needs of the customer, and put together a newer more efficient energy package that makes more sense. National Grid works with multiple engineering firms which analyze the technical aspects of a company and how to make sure a building plan is in place and how to best

go about implementing programs. National Grid has many programs and incentives for small and large businesses. National Grid will target both small and large businesses and put together a potential inclusive program for the community. Incentives are available to all businesses. National Grid conducts many meetings for small businesses on relative topics on energy efficiency. The Chamber of Commerce program appears to be more focused on retail business owners. EDIC is focused on the industrial users. If we are successful there is no reason this program could not be extended towards the marine industrial area and other industrial parks in the City. The goal of the EDIC is to have a formal association and outreach with the industrial park tenants and owners. The plan is to have scheduled meetings with tenants and owners that would involve having National Grid present on various topics. EDIC is developing key points of contact within both industrial parks. A follow up breakfast meeting is scheduled for mid-January that will be open to park business owners/ tenants that will be hosted by Applied Materials. National Grid will be invited to come in and do a presentation of their new approach. A larger meeting is being planned that will get both parks together and invite National Grid back as a speaker with a more focused approach.

- Emergency Exit and Use:
 - Applied Materials has been working to put a gate at the top of the roadway that would provide access for their employees from Blackburn to Pond Road. City Emergency Responders from Rockport and Gloucester would also have the right to use this roadway. A motion was passed to accept this agreement with the modification of Rockport and Gloucester Emergency Responders:
 - To authorize the Chair, or any other officer of the EDIC, to execute and deliver on behalf of the EDIC a License of Agreement for a Pond Road/ Great Republic Drive Connector with Varian Semiconductor Equipment Associates, Inc., and other parties in such form and upon such term as the Chair or such officer deems appropriate, allowing travel over a portion of the EDIC's land at 50 Great Republic Drive for Varian's authorized users and emergency responders from Rockport and Gloucester.
 - All voted and all were in favor.
- Treasurer's Report: Treasurer Pino provided the Board with a current statement of the EDIC's financial position comparing 2018 vs. 2019.
- Moving forward for 2020, all meetings will be held on the second Tuesday of the month. The next meeting will be held on Tuesday, January, 14, 2020.
- Meeting adjourned at 6:20pm.