



**City of Gloucester**  
**Fisheries Commission Minutes**  
Thursday, March 15, 2012- 7:00PM  
Council Conference Room  
First Floor  
City Hall  
9 Dale Avenue

Members:

David Bergeron  
Bruce Tobey (absent)  
Sefatia Romeo-Theken  
Angela Sanfilippo  
Al Cottone

Paul Vitale (absent)  
Mark Ring  
Joseph Orlando  
BG Brown (absent)  
Gus Sanfilippo (absent)

Also in attendance: Nicholas Brancaloneo, Sector Manager of the III Northeast Fishery Sector; David Leveille, Sector Manager of the II Northeast Fishery Sector; Vito Giacalone & Jackie O'Dell, Northeast Seafood Coalition; Libby Ertie, Northeast Sector Service Network; Phil Cusumano, Waterways Board; Members of the public: Suzanne Altenburger, Damon Cummings

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**1. Call to Order & Chairman's Report**

The meeting was called to order at 7:10pm. **Mr. Bergeron** thanked everyone for coming.

In opening remarks, **Mr. Bergeron** noted a recent meeting with the Mayor in which they covered items for Commission review/ comment.

The Mayor is planning to attend the fishermen's rally in Washington DC next week and is considering speaking at the event. She wants to use this opportunity to show that Gloucester continues to carry the flag for the fishing industry and to express solidarity with fishermen. She is planning on discussing the cod crisis and would like to reiterate the statement that was made by the Commission on this issue, especially the request for interim action support. Through her discussion with **Mr. Bergeron**, it was also decided that she should stress the need for flexibility in the law, particularly in regards to finding a way to reassess the science and/or extend rebuilding timelines for the regulated stocks. It's important to note that fishermen have been compliant with the rules and laws, so it's unfair for them to have to pay the price due to failures with the rebuilding timeframes.

If these ideas of flexibility are accepted and legislation is passed to amend the law, **Mr. Bergeron** suggested that the Mayor invite the President to Gloucester to sign the new law. He said this event could be proclaimed a "National Fisherman's Day" to honor fishermen and the industry. **Ms. Sanfilippo** responded that Presidents have been invited in the past but have declined to attend. **Mr. Orlando** and others noted that they were in favor of such an invitation.

**Mr. Bergeron** added that the Mayor's visit to Washington would also give her the opportunity to hand deliver the Commission's letter on the interim action to our legislators in person. On the topic of the letter, he also asked if the Sectors had gotten together to discuss the formerly disputed bullet point from the letter which reads:

6. At this time and for this Emergency Action the Commission recommends that no changes be made to groundfish closures in the Gulf of Maine and defer consideration of these areas to a subsequent Council action (i.e., the habitat omnibus amendment); however, *the Commission strongly supports opening of the mortality sections of the Nantucket Lightship Closed Area and Closed Areas 1 and 2 on Georges Bank.*

**Mr. Cottone** noted that the letter from the Commission was written only for the interim action. From his understanding, this interim action on cod is already 'a done deal'. An announcement from the Secretary of Commerce is expected soon.

**Mr. Bergeron** asked if it therefore makes sense to delete the above bullet point. **Ms. Sanfilippo** responded that at this point, there is no need to do any more regarding the interim action we requested.

**Mr. Orlando** added that the two Gloucester Sectors did have a chance to meet and discuss the letter. He was not able to attend but noted that others present were at the meeting. **Mr. Cottone** was in attendance at this meeting and noted that the two Sectors had come to an agreement that at this point, comments on the interim action were no longer relevant since a decision has already been made and is pending formal announcement from the Secretary. Moving forward, the two Sectors were able to come to an agreement to support the consensus that they and the Commission should support moving forward the Habitat Omnibus Amendment since this measure will not be included as part of the interim action.

**Mr. Bergeron** asked for clarification on the status of the interim action regarding whether or not it was a moot point if the Secretary has not yet formally announced his intentions. Sector Manager Nicholas Brancaleone responded that the interim action is currently under NEPA review. Once/ if it passes this review, the decision will be announced and made final.

**Mr. Bergeron** confirmed that all of the points of the letter are acceptable to all commission members and Sector Managers. None were opposed to the language that has been used. **Mr. Bergeron** responded that it still makes sense to ask legislators to continue support of the letter.

**Mr. Cottone** added that it can still be sent but that at this point in the process, it will make no difference.

**Mr. Bergeron** responded that until the Secretary takes action, he is not assuming anything. Since there is no disagreement on the bullet points and the Secretary has not made his announcement, the letter can still be sent.

## **2. Minutes of the February 16, 2012 meeting**

The Commission moved next to the minutes of the February 16<sup>th</sup> meeting.

### *MOTION*

**Ms. Romeo-Theken** moved to accept minutes of the Feb. 16 2012 meeting. **Mr. Ring** seconded. No discussion. All in favor, none opposed. Minutes unanimously approved.

### ***Discussion: New Commission Appointments***

**Mr. Orlando** asked the group if the gillnet Sector had suggested anyone for appointment to the Commission. **Mr. Bergeron** responded that these requests go to Mayor, but that he hasn't heard anything about new or potential appointments.

Mr. Brancaleone noted that he sent a letter to the Mayor last week requesting that Ed Smith be allowed to join the Commission even though he is not a Gloucester resident. The letter noted that the only reference he could find to the residency requirement dated to a 1956 the legislative language establishing the Fisheries Commission. He added that **Mr. Bergeron** had explained to him earlier in the evening that this residency requirement is actually part of a Gloucester City Ordinance. **Ms. Romeo-Theken** added that as a City Councilor, she would not approve the request to allow a non-resident to sit on the Commission. Per the Ordinance, any request for a non-resident to sit on a City Board would have to come before the Council.

**Mr. Orlando** asked Mr. Brancaleone if he would be willing to sit on the Commission. He responded that he is not interested for personal reasons.

**Ms. Romeo-Theken** added that she welcomes diversity on the Commission but members must be city residents.

Mr. Brancaleone followed that he is trying to identify someone from his Sector, but that no one has come forward yet. **Mr. Bergeron** responded that he hopes someone will come forward.

**Mr. Ring** added that Ed Smith is still welcome to come before the Commission whenever he wants to state his case.

## **3. Committees:**

The discussion moved next to an update of the following sub-committees:

### **a. Commercial Fishing Dockage study**

The Commercial Fishing Dockage subcommittee met on March 1 with Sarah Garcia and worked on draft RFP for Commercial Fishing Dockage Study. This draft was circulated and is included in these minutes. The estimated price for the Study is approximately \$25,000 of which \$10,000 has already been made available through the Community Development Department.

Sarah Garcia added that Professor Jack Wiggin from UMass Boston has performed similar studies for the City in the past and may be interested in this one.

**Mr. Bergeron** noted that he is still seeking other ways to cover the additional funding for the study. He is considering approaching the Waterways Board to see if they could contribute funding to the project.

Mr. Cusumano of the Waterways Board asked for clarification on what the funds would be used for. **Mr. Bergeron** reiterated that the funds are for the dockage study. He is going to continue to look

for funds and is feeling optimistic that funding will be secured, hopefully in time to conduct the study this summer, which would be the best timing.

**Mr. Orlando** asked if the Commission was going to formally request that the Waterways Board come up with the additional \$15,000. **Mr. Bergeron** responded that it is a consideration and that he is planning on contacting the Board to discuss. He also added that once hired, the consultant will work with the Dockage Committee to assist in implementation of the study and to help form recommendations. Ms. Garcia added that the consultant will need help from the Committee in clarifying objectives and distributing the surveys. **Mr. Bergeron** finished by noting that this is an important study and that it is a high priority for the Fisheries Commission to move forward with it.

**b. Ad Hoc Committee on Fisheries Summit**

**Ms. Sanfilippo** let the Commission know that the Ad Hoc Committee on a Fisheries Summit has not met since the February Commission meeting. She added that they can try to get together in the next month, but that coordinating has been difficult. She will send an email to try to set something up.

**Ms. Romeo-Theken** added that if **Mr. Tobey** cannot make it, to let her know and that she will sit in at the meeting in his place. **Ms. Sanfilippo** agreed to include her on the correspondence.

**Mr. Bergeron** noted that the intent of forming this committee is broader, for those who do not know, the initial focus of the committee was to develop marketing strategies around marketing Gloucester fish with the hopes of getting better prices. Attendance at the Boston Seafood Show is also a consideration of this subcommittee.

**Ms. Sanfilippo** told the group that she attended the Boston Seafood Show on Monday March 12. Also, the afternoon of the same day, the newly created Massachusetts Seafood Marketing Commission—of which she is a member—held a meeting. She said the Seafood Show was huge and mostly showcased frozen and farmed fish. She didn't see much of all of the seafood that is available in Gloucester and that the booths at the event were elegant and clearly cost quite a bit of money to set up. The local vendors she saw were mostly specialty or niche businesses. The event would be a good forum to show that the Gloucester fleet is still viable and offers exceptional seafood products. There are also great opportunities to network at this event.

**Mr. Cottone** asked if the Marine Stewardship Council (MSC) was represented. Ms. Garcia responded that they were at the event and that she stopped by their booth. She also got a brochure from the organization which she shared with the Commission.

**Ms. Sanfilippo** added that at the State Seafood Marketing Commission meeting, several vendors from the Seafood Show presented and discussed marketing ideas. She thought the best presentation was by the Alaska Seafood Marketing Institute. She said they have many great ideas—some of which the Gloucester Fishermen's Wives Association has been pursuing for decades. The Alaska group, however, has a large operating budget. She asked if anyone knows where they get their funding. **Mr. Bergeron** responded that they were appropriated federal funding at one time, but that he is not sure of their funding streams at present. He is aware of an effort to form a national marketing seafood coalition to see if this federal funding could be restored and made available to all regions.

**Ms. Sanfilippo** added that one vendor at the Seafood Show, Global Trust—a certification firm that works with the Marine Stewardship Council—uses seafood certification methods that seemed troublesome to her. She added that the State Commission will have more meetings over the summer and then plans to write a report to the legislature regarding their ideas for promoting MA

seafood. At this point, it seems an approach that identifies seafood as MA-landed will be the easiest place to start. Paul Diodati, Director of the state Division of Marine Fisheries, informed the Commission that he will be working to identify funding sources for the Commission's work.

On the topic of seafood certification, **Ms. Sanfilippo** also mentioned to the Commission that she recently received a call from a seafood processor in New Bedford that works with large volumes of dogfish. He wanted to let her know that because of new import certification regulations set by the EU, European countries—and Britain in particular—will no longer be importing dogfish from his business. This is a big concern for our ports because almost all the dogfish we land is exported to Europe. **Ms. Sanfilippo** clarified that this New Bedford processing plant is trying to get MSC certification, even though it is very expensive and their prospects are uncertain. She further explained that the man who gave her a call was seeking support for this certification through the GFWA or Massachusetts Fishermen's Partnership.

**Mr. Bergeron** followed that it's worth the Commission's time to investigate various certification options and see if any are worth pursuing for the city. Regarding next year's Seafood Show, he stated it would be good to have a plan in place no later than this July. Hopefully before then the subcommittee can put some action items together for making next year's event a success for the city.

#### **c. Rapid Response Ad Hoc Committee**

The Rapid Response Ad Hoc Committee was set up during February's emergency meeting with the intention of enabling the Commission to brief the mayor on key developments in the industry without delays. **Discussion of this committee's operating procedures was deferred** until the April meeting.

#### **4. Guest speakers for Groundfish Sectors 2 & 3**

Next, Sector Managers David Leveille and Nicolas Brancaleone from Northeast Fishery Sectors II & III addressed the Commission to help members better understand the Sector system, as well as issues facing the Sectors in the near future. Both Sector Managers also sent letters to the commission summarizing the purpose for their visit. These letters have been attached to the end of these minutes.

Mr. Brancaleone began by noting that although his Sector is primarily made up of fixed gear (sink gillnet and long line), a few of his members are trying trawl gear this year. The fishing effort amongst his members is concentrated in the Gulf of Maine as well as additional effort in Georges Bank and Southern New England. Aside from a predominant effort on groundfish, members of this Sector also participated in the monkfish, skate, tuna and lobster fisheries. NEFS III formed in 2009 and was officially implemented in 2010. To ease the transition from the Days At Sea system to Sectors, the fishermen entering a Sector were given as much flexibility as possible. This included options to operate independently and utilize either Sector manager to their greatest benefits to discuss such topics as trading, catch, fishing behaviors and fishing plans for the year. Therefore, since the implementation of this system, Sector members in both Gloucester Sectors have been coordinating with one another in ways that were highly unlikely under the Days at Sea system. Examples include cooperation to avoid bycatch or helping each other out to avoid exceeding any individual quota thresholds.

For fishing year 2010 (May 1 2010-April 30 2011), Mr. Brancaleone explained that 34 vessels made Sector trips in NEFS III. 73 permits were enrolled for this fishing year and all were using fixed gear. During the year, 2.7 million pounds of allocated fish were caught, 62% of which was Gulf of Maine

cod. These figures show how heavily dependent this Sector is on Gulf of Maine cod. For fishing year 2011, a similar trajectory to land 2.7 million pounds is expected although at this point in the year, they are slightly behind where they were last year. However, they still have until April 1 to finish out the year.

**Ms. Sanfilippo** asked how many boats were enrolled for the 2011 fishing year for this Sector. Mr. Brancaleone responded that 32 boats, fishing with 93 permits were enrolled for the year. Mr. Brancaleone continued to explain that this year has been difficult in many ways including a shift of fishing effort inshore and ecological issues as spelt out in his previous letter to the Commission back in February. He also noted that NEFS III members benefit greatly from the Gloucester Community Preservation Fund—or permit bank—which makes up the third Sector in the Gloucester fleet (NEFS IV). Establishment as a Sector allowed a vehicle for permit bank to lease permits to the two Gloucester Sectors. A majority of the NEFS III members receive quota from this permit bank to supplement their harvest shares. The Gloucester Community Preservation Fund also provides operational support to Gloucester fishermen.

Mr. Brancaleone explained that NEFS III is also a member of The Northeast Sector Service Network (“NESSN”), an organization developed to provide administrative, educational and operational support to Sector members. NESSN staff helps Sector members to draft their operations plan as required for official submission to the National Marine Fisheries Service (NMFS) each year. NESSN also assists fishermen with maintenance of software and the completion of weekly or daily reports to the federal government. NEFS III members are also members of the Northeast Seafood Coalition. The Coalition works directly with Congress and the regional Council on legislative issues. Mr. Brancaleone asked that when appropriate, the Fisheries Commission work with the NSC to advance important policy measures for the benefit of the Gloucester fleet.

At present, important issues for NEFS III being addressed by the NSC include improving stock assessment methods (especially regarding the most recent assessment of Gulf of Maine cod), securing outside funding for at-sea monitors for the 2013 fishing year, support for the Habitat Omnibus Amendment, and working with NOAA/ NMFS to prevent consequence closures as a result of the potential of exceeding the morality threshold for the harbor porpoise. The Commission’s support on these important issues would be much appreciated.

**Mr. Orlando** asked if the Commission could expect to hear from the NSC when these important issues come up and require Fisheries Commission support. Mr. Brancaleone responded that yes, the Commission will be approached with this information when necessary.

**Mr. Orlando** asked the Commission Chair if official motions would be required for Commission support of these issues. **Mr. Bergeron** responded that no, formal motions are not required, but that it is important for the Commission to be aware that the NSC officially represents the interests of the two Sectors in Gloucester. Anytime the Sector managers or the NSC want to come before the Commission, they are welcome. On behalf of the Commission, he relayed that if they can add value to advocacy efforts, they will be happy to add weight. They can also advise the Mayor to do the same. He stated that the Commission’s formal role is to advise the Mayor, and that she turns to them for advice on key industry issues. He thanked Mr. Brancaleone for presenting before the Commission.

Mr. Brancaleone thanked the Commission for the opportunity and noted that he hopes he has provided Commission members with a better understanding of Sectors.

Next, David Leveille, Sector Manager of NEFS II, came before the Commission and thanked them for the opportunity to speak with them. He noted that his Sector is one of 19 Sectors fishing in the Northeast Multispecies Fishery. Of these 19 Sectors, three are operated out of Gloucester. Like NEFS III, NEFS II members are also members of the Northeast Seafood Coalition and the Northeast Sector Service Network. He also asked the Commission to support the efforts of the NSC, which serve to benefit both Gloucester Sectors as a whole. He noted that there are currently 4 items of importance to his Sector that could use Commission support. These four items are: identifying improvements to stock assessment methods including cod as well as future/ other stock assessments; improvements to the current technology used to conduct stock assessments including those used by NOAA's Bigelow; securing financial support for at-sea monitors beginning in fishing year 2013; and support for the Habitat Omnibus Amendment.

Mr. Leveille explained that NEFS II is comprised of 100% otter trawl vessels—both day boat and trip vessels. Boat lengths in his Sector range from 40-90 feet and fish the Gulf of Maine and Georges Bank. The majority of the fishing effort is targeted towards groundfish but Sector members also fish for whiting, squid, shrimp and tuna. In fishing year 2011, 83 multispecies permits were enrolled in NEFS II and are owned by 47 individual members or entities, totaling 95 fishermen. Of the 83 permits, 37 are attached to active vessels. 10 permits belong to non-active members. Active members use their fish quota themselves, while non-active members lease their quota. Also, some vessels own more than one permit.

Thus far in fishing year 2011, NEFS II members have made 1800 Sector trips out of Gloucester (groundfish only). These 1800 trips translate to many dollars for the community—including ice, bait, gear, etc. In total the Sector has landed 9.8 million pounds this year, a large percentage of which is leased from NEFS 4- the permit bank. Because of NEFS II member's reliance on the permit bank for added quota and revenues, Mr. Leveille asked for the Commission's continued support of the permit bank.

**Mr. Bergeron** asked both Sector Managers whether or not the Gloucester fleet has lost fishermen since the passage of Amendment 16 or if fishermen have found ways to diversify and survive under the new system. Mr. Leveille responded that under the Days at Sea system, some fishermen were lost as a result of fleet consolidation. He also added that under the Sector system, there are less boats fishing but a relatively stable number of fishermen have been able to stay in the system. Under Days at Sea, fishermen were fishing with multiple boats on different days of the year. Now, under the new system, they can fish as many days as they want on the same boat so long as they do not exceed their quota. It was also added that fleet consolidation under Amendment 16 does not seem to be occurring in Gloucester like it is in other communities.

Mr. Brancaleone added that to the best of his knowledge, three fishermen have left the groundfish fleet since the implementation of Amendment 16. Of these three fishermen, two were inactive. The third transferred to the lobster fishery.

**Ms. Romeo-Theken** asked for some clarification on the Sector system. It was stated that there are currently a total of three Sectors fishing out of Gloucester. One Sector is a predominantly fixed-gear and the second is made up of otter trawl vessels. As noted, the third Sector in Gloucester is designated for the permit bank, which allows fishermen in the other two Sectors to lease additional quota. There are 19 total Sectors throughout New England, stretching from Maine to Rhode Island. Sectors can be made up a mixture of gear types. Quotas are allocated to a Sector as a whole.

Libby Ertie of the Northeast Sector Service Network added that any individual with a Limited Access Multispecies Fishing Permit is allowed to join a Sector.

**Ms. Romeo-Theken** asked if the Sector has the authority to approve or disapprove new members who wish to join. Mr. Leveille answered that anyone can join a Sector, but the Sector does have the authority to approve/ disapprove. If someone is not approved for Sector membership, they are still allowed to fish in the Common Pool.

**Ms. Romeo-Theken** asked how many people are required to form a Sector. Ms. Ertie responded that officially, three people with a business relationship must be involved to form a Sector. There is no cap on how many members can join. Mr. Brancaleone added that Sectors carry joint liability for their members. This means that: Sectors are allocated a joint quota to distribute amongst their members, if any single member exceeds their quota, the entire Sector is liable, and decisions are made based on past fishing experience.

**Ms. Romeo-Theken** clarified that if a person was refused membership in a Sector, it would be based on the Sector's concerns over joint liability. This was confirmed. She also asked if there is an appeal process for those who are denied membership. Mr. Leveille responded that he is only aware of one person who was denied and it was only because this individual was not fishing from a trawl vessel. Because of the way Gloucester has chosen to organize its Sectors, this person never reached application process.

Vito Giacalone added that from their inception, the basic idea behind organizing Sectors was that they would be self-selecting, meaning that the membership/ board can make determination whether someone is or is not accepted. In the beginning, when much was still uncertain, the NSC took an all-inclusive approach and then those who did not want to participate exited the Sectors if they so chose.

**Ms. Romeo-Theken** asked about claims of controversy and inclusion given that the Sectors were designed to be inclusive from the beginning. She also referenced a recent letter drafted by a group of local fishermen that was the cause of some disagreement in the community. Mr. Giacalone responded that the confusion stems from the fact that just because you operate in Sectors doesn't mean you are in favor of the system. The lack of other viable options is what keeps most fishermen in support of Sectors, because being in a system with flaws is better than the uncertainty and insecurity that comes with yet another change to a new system with uncertain results.

Sarah Garcia asked a clarifying question on the joint liability taken on by Sectors. She asked if the reason to deny someone membership is related to the risk that is taken on by the whole Sector. Mr. Leveille responded that the entire Sector is liable for the actions of its members. **Mr. Orlando** commented that if one member does something wrong, all members are liable—including reporting errors, fines, etc.

**Ms. Romeo-Theken** suggested that some of these basic facts about Sectors should be publicized in a reliable local press source like the Beacon. She added that bullet points would be helpful, considering how hard it can be to keep up with all the changes in the management system. People need to learn about these details for public support of the fleet. **Ms. Sanfilippo** agreed and said it was something worth working on.

**Mr. Ring** asked what percentage of the total landings for both Sectors in the last fishing year came out of the Preservation Fund. Mr. Giacalone responded that 3-5 million pounds came out of the



permit bank of the approximately nine million available. He added that this quota was split equally between the two Sectors.

**Ms. Romeo-Theken** asked if anyone could apply to use the quota available through the Preservation Fund. It was confirmed that yes, even members of the Common Pool are eligible. Mr. Leveille reiterated that aside from the additional quota offered, the Preservation Fund also assists with operational expenses. Fishing equipment is leased through the Preservation Fund.

Mr. Bergeron thanked the Sector Members for coming before the Commission.

## **5. Update on implementation of the Harbor Economic Development Plan Recommendations**

The Commission moved next to a discussion of the implementation of the Harbor Economic Development Plan Recommendations. Sarah Garcia presented and distributed copies of recommendation section. She stated that the purpose of this document was to review purpose and work to establish the value of the local fishery in economic terms. This includes formulating strategies for how the fishery can work with the visitor based economy and the maritime sector. The plan makes it clear that the fisheries are front and center to Gloucester's economy both now and in the future. Additional development options covered in the plan include advancing ocean-based technologies and other off-shore developments.

To date, the first recommendation—to re-establish a Fisheries Commission—has been accomplished. In the report, The Commission was envisioned to be a voice for local support for industry and also agency support for federal policies, and other policy-based initiatives like those undertaken by the Northeast Seafood Coalition. Ms. Garcia noted that the commission is doing just this. Financial support has also been provided to cover a minute taker for Commission meetings.

The Second Recommendation of the report is for the city to establish a dockage brokerage program. Once re-established, the Fisheries Commission decided that such a program was not necessary, but that it is important to understand the dockage situation in the city. As noted, **Mr. Bergeron** is seeking additional funding to cover the costs of the formal dockage study.

The plan also includes a business retention plan for the commercial fishing industry. The City is already working on this and is considering distributing a survey to fisheries-dependent businesses in the city to gain a better understanding of what this network looks like.

Also included in the plan is the need to develop marketing opportunities for the fishing industry. As noted, the state seafood marketing commission is already working on this. Additionally, the Commission should investigate different seafood certification options for Gloucester. Ms. Garcia mentioned that reaching out to the Mass Office of International Trade and Investment might make sense in this category. ([http://www.moiti.org/about\\_us.asp](http://www.moiti.org/about_us.asp))

Vessel-based marine research is also a component of this plan. Mr. Vitale has mentioned that he used to participate in cooperative research, and additional opportunities should be investigated for the present and future. Connections with research organizations should be pursued. As the main port on the north shore, Gloucester can also serve as a distribution port for the manufacturing efforts that have recently been pushed in MA.

The last recommendation covered in this plan is workforce training, especially regarding technical skills that would be helpful for new fishermen. Considering that many captains and fishermen are

aging and few young people are coming into the system, it is critical that skills are taught to younger generations.

**Ms. Romeo-Theken** asked if the recommendation on page 83 of the report referring to Sustainable Fisheries was a specific reference to the MSC. **Mr. Cottone** responded that from what he has heard, the MSC extorts money from fishing-related businesses. **Ms. Romeo-Theken** asked if it makes sense to investigate additional info on this topic. Ms. Garcia responded that she took business cards from the MSC booth at the Seafood Show but that more research is needed.

**Mr. Bergeron** suggested that the MSC be invited to present before the Commission. **Mr. Ring** responded that it may not be a good idea to have them come. When many of these standards were being set, the MSC was the only player in the field that could “certify” a fishery. Now there are several. It would make more sense for Gloucester/ The Commission to do its research and be selective in who it invites to present. **Mr. Bergeron** responded that the idea of gaining certification is something worth investigating, regardless of whether or not it involves interaction with the MSC.

**Mr. Orlando** asked Ms. Ertie if the Gulf of Maine Research Institute has any certification programs at present. Ms. Ertie responded that GMRI brands Gulf of Maine fish on a stock by stock basis. Their program is more shore-side/ distribution focused. They have worked with a few local grocery store chains in this capacity.

Shifting the conversation, **Ms. Romeo-Theken** asked Ms. Garcia how many properties on waterfront are currently empty. Ms. Garcia noted that this figure was noted in a 2010 plan, and that she can get an updated figure. **Ms. Romeo-Theken** responded that it would be useful to know which properties are vacant, which are city owned, and which are not selling and for what reasons. She also asked if the “Cucuru property” is currently city-owned. Ms. Garcia responded that it is, and that the Mayor has been talking about developing an RFP for the parcel. Issues have come about due to potential contamination at the site. Because of the environmental remediation that will be required of the buyer of this site, the city is trying to figure out the best language to use in an RFP that will prevent the lot from being left vacant or turned to a parking lot. The city wants to make sure that the site is actually developed after sale and is considering putting some timeframe restrictions for development in the RFP.

Returning the conversation to marketing and seafood certification, **Mr. Bergeron** asked the subcommittee on a fisheries summit/ marketing to do some research and come back to the Commission with info on which certification firms are worth working with.

## **6. Update from the Northeast Seafood Coalition**

Jackie O’Dell of the Northeast Seafood Coalition next addressed the Commission and thanked them for their timely response on interim action for Gulf of Maine cod and the Mayor’s support. She relayed that a decision should be made on the interim action late next week or early the following week. From where things stand, it looks like the interim action will allow for 6700 metric tons for the 2012 fishing year, which is better than the 1400 that would have been set based on the science but still less than the 7500 the NSC was hoping for. The 6700 MT represents a 22% reduction from the current fishing year. Ms. O’Dell also reported that the Agency has allowed for a 10% carryover from this year’s quota. This is good news considering that there was a period of time where the Agency was considering not allowing the carryover. Looking forward, Ms. O’Dell urged cooperation from the Commission for a request disaster relief from legislators once the final numbers on the interim action come down. She suggested that the city should push heavily for assistance for the local fleet.

Ms. O'Dell also mentioned that the NSC has once again asked Dr. Butterworth to come up from South Africa to work with the Science and Statistical Committee (SSC) to provide additional analysis on the latest cod figures. The next meeting of the SSC is March 28, and Dr. Butterworth will be flown in to attend this meeting. His analysis could prove critical as it has in the past. By tweaking assessment models such as adding more years in data set, he has been able to demonstrate that some stocks are not overfished or are not experiencing overfishing, contrary to the Agency's initial findings.

Ms. Garcia asked if Dr. Butterworth is a peer-reviewed scientist and if he is well respected in the scientific community. Ms. O'Dell responded that he is peer-reviewed and a highly respected mathematician—especially well known for his work on stock assessments. She added that this is why the industry has been willing to pay to have him flown here for these important meetings.

**Ms. Sanfilippo** asked if this is the same scientist that recently was able to help with the pollock assessment. Ms. O'Dell responded that he is the same individual. He has also provided assistance on Gulf of Maine winter flounder, white hake, and Gulf of Maine cod in the past. He is excellent at what he does and the local fleet is lucky to have his expertise. Ms. O'Dell also noted that the Science Center in Woods Hole has been less than professional with Dr. Butterworth during his last few months. She said there will be careful oversight for the March 28<sup>th</sup> meeting to ensure that Dr. Butterworth is respected and treated professionally.

Moving next to a discussion of fishing year 2013, Ms. O'Dell noted that regardless of what happens with the interim action, there is still a major issue with the quotas to be set for next fishing year. The Council will have to make a final decision on what the science shows for Gulf of Maine cod no later than November of this year. This means that the Council has from now until November to decide all the elements that should be reconsidered in this stock assessment. Additionally, Commission and NSC comments/ suggestions will have to be finalized no later than September or October for consideration by the Council in November. If nothing is changed, fishing year 2013 will once again see Gulf of Maine cod set back to around 1400 metric tons.

Ms. Garcia asked if any work has been done to investigate the possibility of developing a hatchery for cod. **Ms. Sanfilippo** responded that there used to be a mackerel hatchery at 10 Pound Island. Mr. Giacalone added that UNH was recently working with hatcheries on a decent scale, but that it was dropped and he's not sure why. These efforts require significant resources and financing. Ms. Garcia responded that the topic was explored on a recent trip to New Brunswick, where they are growing cod in tanks for release to the wild. She said she will follow up with the state Division of Marine Fisheries to see if anything like this is being pursued in Massachusetts.

Ms. O'Dell informed the Commission that final results for several other important stock assessments were released yesterday (3/14) with mixed results. Significant quota reductions are expected for gray sole, Gulf of Maine haddock, and other key stocks. Overall, the fleet is looking at a very difficult fishing year in 2013. Additionally, the costs of at-sea-monitoring will come down on industry shoulders for the same year.

Ms. O'Dell also mentioned that the deadline for comments on Amendment 18 has been moved to April 30. Some local fishermen have raised concerns about a shift of effort from large vessels moving inshore. She also noted that there have been numerous meetings held with the NSC and Sector members in an attempt to work on internal solutions that will be quicker and less cumbersome than anti-consolidation measures instituted through formal regulatory process. If

possible, the intention is to avoid additional council management actions. There are already enough changes coming down the pipeline from the Council including new restrictions aimed at protecting the harbor porpoise and sturgeon.

**Mr. Bergeron** asked Ms. O'Dell if the industry has been following rules and quotas to the best of her knowledge. She responded that yes, they have been following all the rules and have in fact been under on certain quotas, including Georges Bank haddock most recently. Mr. Giacalone added that the fleet has not exceeded the Total Allowable Catch (TAC) since 2004.

**Mr. Bergeron** asked if it were possible to re-set the clock with the rebuilding timeframes. Mr. Giacalone responded that it wouldn't matter at this point because the rebuilding timeframes are unrealistic and should be taken off the table. He added that in the case of drastic measures like the current situation, the TAC must be set so low per these rebuilding timeframes that it is impossible for the fleet to remain stable.

Ms. O'Dell commented that this is a good thing for the Mayor to know. The arbitrary timeframes associated with rebuilding all stocks concurrently will not work. Instead, the Coalition supports a sustainable, healthy and natural approach to rebuilding the stocks where Mother Nature is allowed to take control. When the Mayor is in Washington, she should convey that a management system set on science to determine annual catch limits and accountability measures simply will not work over time. Hard TACs with this kind of science make for an impossible situation.

**Mr. Bergeron** asked if Ms. O'Dell could put some talking points together for the Mayor while she is in Washington. Ms. O'Dell agreed to try and put something together.

**Mr. Bergeron** asked if there was a central critical talking point that the Mayor should focus on while in Washington. Mr. Giacalone responded that in the short term, the most critical issue is ensuring a viable catch limit is set for Gulf of Maine cod for fishing year 2013. He reiterated that crucial developments will come from the march 28 SSC meeting in this regard.

**Mr. Bergeron** suggested that the Mayor approach Senator Kerry on this issue and be clear that the SSC needs to pay careful attention to Dr. Butterworth's findings on the most recent Gulf of Maine cod assessment. Ms. O'Dell added that the Mayor should go to Washington on a "Gulf of Maine cod platform"- noting that she appreciates the interim action, but that if no changes are made, complete annihilation of the fleet will follow next year.

Ms. O'Dell next informed the Commission that new restrictions on fixed gear fishermen are expected soon as a result of added protections for sturgeon. This will especially present an issue for gillnetters. Currently sturgeon are listed as endangered in the mid-Atlantic and threatened in our area. Although we don't know exactly what these changes will mean for the fleet, it could be serious and could also affect the monkfish fleet. New listings on the status came out a month ago and the Council is working on management considerations for the gillnet fishery. This fishery has had an especially difficult time over past year. Catch rates are down and the fishery will be shut down in October and November as a result of new protections for the harbor porpoise.

**Mr. Cottone** noted that he had just heard about the new harbor porpoise closures at a meeting the other day. He asked Ms. O'Dell if these closures would be in effect for the entire Gulf of Maine. Ms. O'Dell responded that it will be a huge slice of the area up and down the coast. **Mr. Cottone** responded that there will be no way around these closures.

**Mr. Bergeron** asked if these closures were a result of the Endangered Species Act. Ms. Ertie responded that the harbor porpoise closures will be in accordance with the Marine Mammal Protection Act. Ms. O'Dell added that both the sturgeon and harbor porpoise regulations will be really serious issues for gillnet fishermen. She explained that the National Marine Fisheries Service sent out letter last summer, at which point the NSC asked for a public hearing on the proposed changes. At this point, it seems as if the NMFS will not be offering a public hearing until after the consequence closures are put into effect. **Mr. Bergeron** asked if it was legal to make such changes without a holding public hearing first. Ms. O'Dell responded that yes, they will make the changes and then formally announce them at the public hearing.

Ms. O'Dell next discussed an update on the status of potential changes to fishing grounds on Stellwagen Bank. She noted that there is a still a group of researchers/ scientists seeking to have portions of the Bank closed for research purposes. It was discussed at the last Council meeting, at which Mr. Giacalone was present. He explained that the proposal to close some fishing grounds for research purposes was put before a Planning and Development Team at the last meeting. A petition to initiate these closures was presented with signatures from 60-70 scientists. The proposal included plans of a big research project, involving a huge area on Stellwagen. The consequence would be that all trawl fishing would be closed in the proposed area. He further explained that concerned fishermen and others requested the formation of a committee to consider the proposed closures, for which he volunteered to participate. Unfortunately the committee never formally convened to evaluate the proposed plan. Instead, the group met at the Aquarium where they were presented with data but were not allowed to comment on or evaluate the proposed plan. The data that was presented at this meeting was based entirely on Vessel Trip Report data, which Mr. Giacalone explained is very course and not useful for the purposes of this sort of plan.

**Mr. Bergeron** asked if Mr. Giacalone would support changing the boundaries of the Sanctuary. Mr. Giacalone responded that the fleet might have to consider closures in the name of compromise. Fortunately the plan to turn much of the Stellwagen fishing grounds into research areas closed to fishing was overwhelmingly thrown out at the last meeting. However, the researchers and scientists pushing the plan are determined to get it through. This may mean the fishing industry will have to make some compromise in the future.

**Ms. Sanfilippo** added that she has been working on the issue and feels that the researchers are determined to get the plan through. Mr. Giacalone added that this new plan would mean a pile of closures for the industry. However, much of the areas proposed for closure are areas where the fleet does not tow anyways. The industry needs to present data and evidence demonstrating that many of these areas are not trawled so closing them would not be necessary.

**Mr. Bergeron** asked if gillnet fishermen would also be impacted by these closures. Mr. Giacalone responded that they would not be allowed to set nets in these areas if they were closed for research.

In another matter, **Ms. Sanfilippo** related to the Commission that Maritime Gloucester (formally the Maritime Heritage Center) is presenting a series of lectures on Stellwagen that may be presenting a negative image of the industry. Ms. Ertie suggested that the Commission invite Tom Balf, the new Executive Director of Maritime Gloucester, to meet with them to discuss Stellwagen and some of the industry's concerns with these lectures and the messages they are sending to the public.

## **7. Agenda for the April 19, 2012 meeting**

The agenda for the April 19<sup>th</sup> meeting will include the following:

- Invite Tom Balf, Executive Director of Maritime Gloucester to meet with the Commission.
- Review Rapid Response Committee procedures
- Update on the Dockage study

## **8. Adjournment**

*MOTION*

**Ms. Sanfilippo** motioned to adjourn the meeting. **Mr. Orlando** seconded. All were in favor, none opposed. Meeting adjourned at 9:12pm.

## Dockage Study

Goal: Inform a plan to provide sufficient commercial fishing dockage to economically sustain Gloucester's full service hub port infrastructure.

### Objectives:

- 1) Assess needs of home port vessels
- 2) Assess needs of transient boats and what would attract them to home port here.
- 3) Assess unused dockage capacity and property owner interests.

Approach: Send Commission letter (but not the survey itself) to vessel & property owners stating purpose of survey. Questionnaires to be distributed during the dockage study to provide data and inform conclusions.

### Draft Survey Questions for boats:

- 1) Where do you dock?
- 2) Do you pay for your dockage?
- 3) What are your prospects over the next five years?
- 4) What amenities do you have?
- 5) What do you need?
- 6) What is your fishery and vessel type?

### Survey for Dock Owners:

- 1) How large is your dockage, what percentage is used for commercial?
- 2) Are you able to expand your dockage?
- 3) Do you expect to do so? Why/why not?
- 4) What depth to you have at dock?

# City of Gloucester

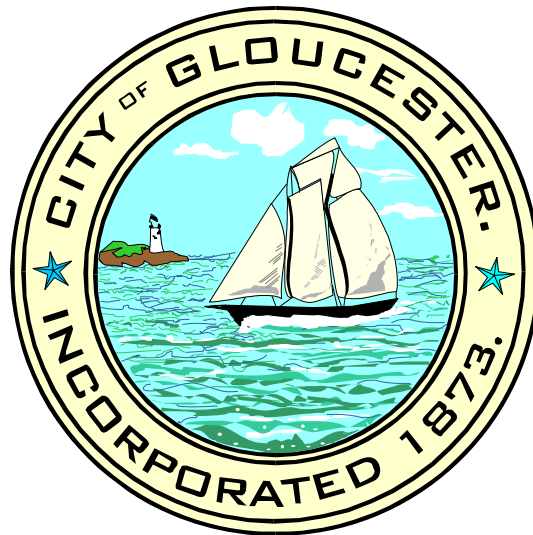
## Office of the Purchasing Agent

City Hall, 9 Dale Avenue

Gloucester, Massachusetts 01930

Telephone 978 281 9710 Fax 978 281 8763

[www.gloucester-ma.gov](http://www.gloucester-ma.gov)



## Request for Proposals #

### Dockage Study

for the Designated Port Area

**Issued:**

**Pre Proposal Conference:**

**Submission Deadline:**

**April 26, 2012**



**SECTION 1.00 NEWSPAPER ADVERTISING**

To: Cape Ann Beacon  
From: Donna Compton, Purchasing Agent  
Date:

Re: Please run this ad on the Records/Legal page as small as possible on

**Request for Proposals #  
Dockage Study for the Designated Port Area**

The City of Gloucester seeks proposals from professional designers to complete a Dockage Study for Gloucester's Designated Port Area. The scope of services includes assessing current dockage and vessel use, assessing the needs of the commercial fishing vessels and property owner expectations, and evaluating future dockage needs and the ability of the port to meet demand. The study shall provide recommendations as to how best to ensure the continuation and viability of commercial fishing dockage that continues and enhances Gloucester's location as a full service hub port. The RFP package will be available on at the Office of the Purchasing Agent upon receipt of a \$15 fee. Proposals must be received and will be opened at the Office of the Purchasing Agent, City Hall, 9 Dale Ave., Gloucester, MA 01930 no later than . There will be a voluntary pre proposal meeting in the on . The City reserves the right to reject any and all proposals or to accept that which is deemed in the best interest of the City of Gloucester, MA. **The City shall not be responsible for proposals arriving late for any reason.**

Donna Compton  
Purchasing Agent

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**SECTION 2.00 GOODS & SERVICES POSTING  
IF \$100,000.00 OR OVER**

**CITY OF GLOUCESTER, MA.  
REQUEST FOR PROPOSAL #**

**SECTION 3.00 SERVICE DESCRIPTION**

The scope of service includes: The scope of services includes performing an meeting in the

There will be a voluntary pre proposal

**SECTION 3.01 RFP AVAILABILITY**

Request for Proposals will be available on Friday, Gloucester, MA. There is a \$15 non-refundable administrative fee..

at the Office of the Purchasing Agent, City Hall, 9 Dale Avenue,

**SECTION 3.02 RFP OPENING**

Proposals will be opened on at 11:00 a.m. at the Office of the Purchasing Agent, City Hall, 9 Dale Avenue, Gloucester, MA

**SECTION 3.03 LATE SUBMISSIONS**

The City shall not be responsible for proposals arriving late due to couriers, deliveries to wrong locations, express mailing services, etc.

**SECTION 3.04 CANCELLATION OF OPENING**

If City Hall is closed by the Mayor due to an emergency or winter weather conditions, scheduled bid openings will be postponed to the first day City Hall is open to conduct normal business functions. The time and location of the opening will be the same as originally scheduled in the Request for Proposals.

**SECTION 3.05 RIGHT TO WITHDRAW**

A proposer has the right to withdraw his/her bid anytime prior to the time fixed for opening. A request to withdraw must be in writing.

**SECTION 3.06 REQUESTING INFORMATION**

Any prospective proposer requesting a change in or interpretation of existing specifications of terms and conditions must do so at least four (4) days, excluding Saturdays, Sundays and Holidays, before the scheduled proposal opening date. All requests are to be in writing and delivered, faxed to the Purchasing Department (978-281-8763) or emailed to [purchasing@gloucester-ma.us](mailto:purchasing@gloucester-ma.us). If necessary to maintain a fair and equal bidding environment, the City will issue addenda to all proposers who have requested bid packages.

**SECTION 3.07 INCOMPLETE PROPOSAL**

Any proposal which is not according to prescribed form, incomplete, not properly signed, or contrary to the instructions and requirements contained in the Request for Proposal may be rejected by the City of Gloucester. **Conditional proposals will not be accepted.**

**SECTION 3.08 TAX EXEMPTION**

Purchases of goods and services by the City of Gloucester are exempt from the payment of Federal excise taxes and the Massachusetts sales tax, and any such taxes must not be included in the price computations.

**SECTION 3.09 CONTRACT ASSIGNMENT**

The successful Designer will not be permitted to assign or underlet the contract, nor assign either legal or equitably, any moneys hereunder, or its claim thereto, without the previous written consent of the City of Gloucester.

**SECTION 3.10 CONTRACT MANAGEMENT**

The Contract Manager is . The Contract Manager is located at , Gloucester MA 01930. The telephone number is .

**SECTION 4.00 STANDARD TERMS AND CONDITIONS**

**SECTION 4.01 PROPOSAL REJECTION**

The City reserves the right to reject any and all proposals or to accept that which is deemed in the best interest of the City of Gloucester, Massachusetts.

**SECTION 4.02 PROPOSAL WITHDRAWAL**

No proposer may withdraw their proposal after the opening and prior to the execution and delivery of the contract or if no award is made at the expiration of thirty days (30) business days after the opening of the proposal.

**SECTION 4.03 RIGHT TO WAIVE**

The City reserves the right to waive any "minor informalities" or allow the proposer to correct them.

**SECTION 4.04 EQUAL OPPORTUNITY**

It is understood and agreed that it shall be a material breach of any contract resulting from this proposal for the Contractor to engage in any practice which shall violate any provision of Massachusetts General Laws, Chapter 151B, relative to discrimination in hiring, discharging, compensation, or terms, conditions or privileges of employment because of race, color, religious creed, national origin, sex, age, sexual orientation, handicap or ancestry.

**SECTION 4.05 PROPOSAL EFFECTIVE DATE**

The proposal will remain in effect for a period of 30 days from the deadline for submission of proposals or until it is formally withdrawn, a contract is executed, or this RFP is canceled, whichever occurs first.

**SECTION 4.06 CONTRACT DURATION**

Work as described in the Scope of Services shall begin immediately following the execution of a contract, which is estimated to be \_\_\_\_\_. The completion of the contract shall be \_\_\_\_\_, unless extended in writing by the City.

**SECTION 4.07 CANCELLATION**

The City will have the option to cancel the contract provided that written notice is given 10 days prior to the effective termination date.

**SECTION 5.00 PROPOSAL SPECIFICATIONS**

**SECTION 5.01 RFP PACKAGING**

Two (2) separate sealed envelopes, one containing seven (7) copies of the non-price technical proposal marked "Non-Price (Technical) Proposal – DPA Dockage Study" and One (1) containing two copies of the price proposal marked "Price Proposal , " DPA Dockage Study " must be received by the Office of the Purchasing Agent, City Hall, 9 Dale Avenue, Gloucester, Massachusetts 01930, prior to **11:00 AM on April 26, 2012** . Chapter 30B requires that price proposals must be separate from technical proposals. Therefore, please make no reference to pricing in the non-price technical proposal. Failure to adhere to this requirement will result in disqualification. It is the sole responsibility of the Offeror to insure that the proposal arrives on time at the designated place.

**SECTION 5.02 PRICE SUMMARY FORMS**

The Price Summary Forms must be completed. No substitute form will be accepted. Pricing must remain firm throughout the contract. The Price Summary Forms (see format in section 12.02) must be submitted under separate cover in the "Price Proposal – # Design Services, " \_\_\_\_\_ " package to the Purchasing Department. The Proposer should make no reference to pricing in the Non-Price (Technical) Proposal submittal. Failure to adhere to this will result in disqualification of proposer.

**SECTION 5.03 QUESTION AND RESPONSES**

All interpretations of the RFP and supplemental instructions will be in the form of written addenda to the RFP specifications. Requests for clarification or any questions about information contained in the RFP should be addressed in writing or faxed to Donna Compton, Purchasing Agent. Any information sent to one proposer will be available to all proposers.

**SECTION 6.00 SPECIAL RFP SPECIFICATION**

**SECTION 6.01 INTRODUCTION**

All information in the proposal should be organized and presented as directed below. The proposal should provide a straightforward and concise description of the Offeror's commitment and ability to perform the services described in this document. To expedite the evaluation of proposals, it is essential that the Offeror strictly adhere to the instructions. A proposal may be deemed to be non-responsive, at the Evaluation Committee's discretion, if an Offeror fails to comply with the following instructions.

**SECTION 6.02 PROPOSAL APPLICATION**

The application in the Section 7 must be completed. Please use the form provided in this document. This section is a portion of the evaluation criteria.

**SECTION 6.03 COMPARATIVE EVALUATION CRITERIA**

This portion of the proposal is intended to present a description of the Offeror's qualification. The Offeror should respond briefly to items listed in Section 10 Comparative Evaluation Criteria, and included all requested documentation. When preparing this portion of the proposal, the Offeror should clearly identify and respond to each evaluation criteria.

**SECTION 6.04 PLAN OF SERVICES**

The firm must present a detailed plan describing how the firm will provide the services described herein. Sufficient detail should be provided to demonstrate the methodology and resources the firm proposes to use to perform the services required, how the project will be structured, and how the work will be performed.

**SECTION 7.00 APPLICATION**

RFP No: # City's Project Description: **Planning Services, " Dockage Study for the DPA "**

<b>Firm/Individual Name</b>			<b>Org. Type</b> (Proprietorship, Partnership, Corp.)	
<b>Address, Zip</b>		<b>Year Est.</b>		<b>FID No.</b>
<b>SOMBA certified (MBE)</b>		<b>SOMBA certified (WBE)</b>		
<b>Principal to contact</b>		<b>Title</b>	<b>Tel. No.</b>	
<b>email address</b>			<b>Fax No</b>	

**Key Persons, Specialists and Individuals in your firm to be assigned to this project:**

<b>Name &amp; Title</b>	<b>Discipline/Project Role</b>	<b>Annual Hours</b>

Note 1: Project Manager Required Position	Note 2: Include resume with Technical Proposal
---	--

**Key Persons, Specialists, and Individuals in consultant firm to be assigned to this project:**

<b>Name &amp; Title</b>	<b>Discipline/Project Role</b>	<b>Annual Hours</b>

Note 1: Project Manager Required Position	Note 2: Include resume with Technical Proposal
---	--

**Full time personnel in your firm's Massachusetts office by discipline:**

Average number employed throughout the preceding 6 month period. In column #1, indicate the total number in each discipline and, in column #2, the total number holding MA Registrations.

	<b>Col. 1</b>	<b>Col.2</b>		<b>Col. 1</b>	<b>Col.2</b>		<b>Col. 1</b>	<b>Col.2</b>
Administrative			Fire Protection Engineering			Soils Engineering		
Architectural			HVAC Engineering			Specification Writers		
Acoustical Eng.			Interior Designing			Structural Engineering		
Civil Engineering			Landscape Architects			Surveyors		
Ecologists			Community Relations Mgmt.			Transportation Engineer		
Electrical Eng.			Mechanical Engineering			Drafters		
Energy Specialists			Planners			CADD Operators		
Environmental Eng.			Sanitary Engineering			Other		
Other			Other			Other		
						<b>Total Personnel</b>		

**Recent Projects Best Illustrating Current Qualifications for this Project:**

<b>Project Name, Location, Description</b>	<b>Project Cost</b>	<b>Phases</b>	<b>Year to Comp</b>
<b>Reference</b>	<b>Telephone</b>	<b>email</b>	

<b>Project Name, Location, Description</b>	<b>Project Cost</b>	<b>Phases</b>	<b>Year to Comp</b>
<b>Reference</b>	<b>Telephone</b>	<b>email</b>	

<b>Project Name, Location, Description</b>	<b>Project Cost</b>	<b>Phases</b>	<b>Year to Comp</b>
<b>Reference</b>	<b>Telephone</b>	<b>email</b>	

**Additional Information or Description of Resources Supporting Your Firm's Qualifications for this Project: (If joint venture, indicate previous experience with this joint venture.)**

--

**Principal Business of this Firm and Principal Specialization:**

--

Names & Titles of all Partners or Directors	% Stock	Ma. Reg. No.	Discipline

**All Work, by Firm, Currently Being Performed for the City of Gloucester**

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

Project Name, Location, Description	Project Cost	Phases	Year to Comp
Reference	Telephone	email	

*The foregoing statement of facts, sworn to by the undersigned under the penalties for perjury.*

Signature	Printed Name and Title	Date
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Note: If additional space is necessary, please attach additional 8 1/2 x 11 sheets to this questionnaire

## SECTION 8.00 SCOPE OF SERVICES SPECIFICATIONS

This project will consist of three parts: a review of existing conditions, examination of expected needs, and recommendations regarding how the city ensures sufficient commercial fishing dockage to economically sustain the city's full service hub port infrastructure.

This study will build off the 2010 Harbor Economic Development Plan that included a review of dockage and a map that shows existing and undeveloped dockage areas. In addition, a volunteer has documented over 200 commercial vessels in the harbor, and those photographs and locations are available to the successful bidder. The Fisheries Commission has developed a questionnaire for boat owners and one for property owners. The successful bidder shall distribute these questionnaires and gather and collate the information provided from the responses to inform the study. The successful bidder will work closely with the Fishery Commission's Dockage Subcommittee to craft recommendations.

1. Existing conditions will present the following information:
  - a. Property Information, for the 79 commercial properties in the Designated Port Area:
    - i. Assess and locate on chart year round dockage\* for:
      1. Boats 35-50' with 6' draft at mean low water (mlw)
      2. Boats 50-90' with 10' draft at mlw
      3. Boats 90'+ with 12' draft at mlw
    - ii. Assess and locate on chart future potential dockage sites for all of the above.
    - iii. Assess and locate on chart short term sites for all of the above
    - iv. Assess commercial boat requirements and availability at sites for:
      1. Shore side access
      2. Electricity
      3. Access to crane or gear offloading areas
      4. Ability to offload product
      5. Access to areas for spreading nets
  - b. Vessel Information – identify the number and types of vessels:
    - i. Home ported and docking in Gloucester.
    - ii. Transient boats that are currently docking in Gloucester, and for what periods of time.

\*While the study is concerned with commercial dockage needs, both recreational and commercial slips should be identified to present a unified picture of the dockage in the Designated Port Area.

### 2. Expected needs

Determine both the needs of home ported and transient vessels and the expectations of property owners. Despite the context of shifting regulatory programs, the study should provide parameters for expected dockage needs of commercial fishing vessels.

### 3. Recommendations

Provide evaluation of future dockage needs and the ability of the port to meet demand. Provide recommendations as to how best to ensure the continuation and viability of commercial fishing dockage that continues and enhances Gloucester's location as a full service hub port.

**The estimated project cost for this project including all three work tasks is \$xx,xxx.xx**

## SECTION 8.01 DELIVERABLES

The successful Proposer shall deliver to the Contract Manager (Sarah Garcia) for acceptance and approval, one hard copy and an electronic copy of the draft report for review and acceptance by the Fisheries Commission. The Contract Manager may require at no additional cost, corrections or changes to the Draft Report where it is not compliant with the RFP. Changes must be completed and the Draft Report resubmitted within fourteen (14) days of receiving the request.

Upon approval of the draft report, the successful Proposer shall deliver five (5) bound copies of the Final Report along with both a Word/Excel and PDF version. The Final Report shall contain the results and findings required in Section 8.00 Scope of Service Specifications. The Report shall include all spreadsheets, calculations, cost estimates, maps, plans and drawings necessary to visually present the written portion of the document.

## SECTION 8.02 METHOD OF PAYMENT

The successful Proposer shall submit a request for full payment upon the approval of the Final Report by the Contract Manager.

## SECTION 9.01 NON-PRICE (TECHNICAL) PROPOSAL - QUALITY REQUIREMENTS

1. **Project Understanding and Technical Approach:** Proposers shall demonstrate their understanding of the project and outline their technical approach to perform the services requested in the scope of work section of this RFP. Proposers should explain what resources they will use, in addition to the questionnaire, to determine expected dockage needs and property owner behaviors.
2. **Application Form:** Proposers must identify their project team, provide their résumé's and qualifications, and the experience and expertise of the organization. The proposal should highlight the manner in which this experience relates to similar successful projects that have previously been completed. The proposal must also indicate clearly the approximate number of hours each of these key personnel will devote to each task of the project and that the consultant has sufficient resources to complete the project in the time frame specified. No cost information shall be associated with this section; Costs are to be submitted under separate cover, "Price Proposal". Failure to comply with this requirement will result in disqualification of the Proposer.
3. **Work Plan and Schedule:** Proposers must prepare a project work plan and schedule of deliverables. Project shall be completed by **August 30, 2012**, unless extended in writing by the City.

#### **SECTION 9.02 RATING COMPARATIVE CRITERIA**

All proposals will be reviewed in accordance with MGL Chapter 30B by the Selection Committee, and final selection will be based upon an evaluation and analysis of the information and materials required under the RFP, and possible interviews with selected firms. Proposals that meet the minimum criteria (section 9.03) will be reviewed for responses to the comparative evaluation criteria (section 10.0). Each proposal shall consist of two (2) separate parts, a Non-Price (Technical) Proposal and a Price Proposal. The Non-Price and Price Proposals shall be evaluated separately.

#### **SECTION 9.03 MINIMUM RATING COMPARATIVE CRITERIA**

Minimum rating comparative criteria includes:

1. **REFERENCES:** List references that can be contacted during the RFP process. Two of the references must be clients for which proposer is providing services similar to those outlined in the RFP. Include the customer name, contact person, his/her title, address and telephone number. (*Complete Reference Form*)
2. **COMPLETENESS OF PROPOSAL:** All Quality Requirements, Application, Comparative Criteria and forms submitted complete and as requested in the RFP.
3. **YEARS OF RELATED EXPERIENCE:** Proposers must have more than five years of related experience in waterfront planning.
4. **TECHNICAL APPROACH:** Demonstrates understanding of the project and meets City needs.

**SECTION 10.00 COMPARATIVE EVALUATION CRITERIA**

**SECTION 10.01 NON-PRICE (TECHNICAL) PROPOSAL**

**General:** The City reserves the right to award the contract to the most advantageous proposal, taking into consideration both technical and fee aspects of the proposals submitted and shall not be required to award to the firm submitting the lowest cost proposal. Technical proposals will be scored based on the criteria listed below. The City will then open the cost proposal. The City reserves the right to conduct interviews of any or all of the firms that submit a proposal. Any proposal that receives a ranking of "not acceptable" for any one criterion will be removed from consideration. The Proposers shall be ranked in accordance with the following selection criteria and its associated weight as follows:

<i>Highly Advantageous</i>	<i>Advantageous</i>	<i>Not Advantageous</i>	<i>Not Acceptable</i>
----------------------------	---------------------	-------------------------	-----------------------

**Project Understanding and Technical Approach:**

<i>Highly Advantageous</i>	Demonstrates excellent likelihood of reaching meaningful estimated needs and relevant recommendations. Proposes solid data gathering techniques with likely high response rates.
<i>Advantageous</i>	Demonstrates a good ability to reach meaningful estimated needs and relevant recommendations.
<i>Not Advantageous</i>	Demonstrates a limited ability to reach meaningful estimated needs and relevant recommendations.
<i>Not Acceptable</i>	Does not demonstrate an ability to reach meaningful estimated needs and relevant recommendations.

**Relevant experience of Firm assigned to the project:**

<i>Highly Advantageous</i>	Ten years or more of directly relevant experience.
<i>Advantageous</i>	More than five years of related experience
<i>Not Advantageous</i>	More than three, but less than five years of related experience
<i>Not Acceptable</i>	Less than three years of related experience

**Relevant experience of Project Manager assigned to the project:**

<i>Highly Advantageous</i>	Has worked on many waterfront projects requiring detailed analysis. Has supervised questionnaire tasks.
<i>Advantageous</i>	Has worked on waterfront planning projects as lead project manager.
<i>Not Advantageous</i>	Has worked on waterfront plans that were not detailed or was not the lead project manager.
<i>Not Acceptable</i>	Has not worked on waterfront plans.

**References:**

<i>Highly Advantageous</i>	The Proposer has only favorable references on similar projects.
<i>Advantageous</i>	The Proposer has more favorable than unfavorable references on similar projects.
<i>Not Advantageous</i>	The Proposer has fewer favorable than unfavorable references on similar projects.
<i>Not Acceptable</i>	The Proposer has no favorable references on similar projects.

**Project Completion:**

<i>Highly Advantageous</i>	The Proposer's Plan of Services includes a completion date of August 30, 2012 or earlier.
<i>Not Acceptable</i>	The Proposer's Plan of Services includes a completion date later than August 30, 2012.

**SECTION 10.02 PRICE PROPOSAL**

The Price Proposal shall be submitted on the form provided or on a similar format to the sample provided herein (section 12.02) and shall be in sufficient detail to clearly indicate, by each task in the scope of services, the number of hours and salaries for each team member and consultant required to complete the work.

**SECTION 11.00 FORMS TO BE COMPLETED & INCLUDED IN THE TECHNICAL PROPOSAL PACKAGE**

All Proposers shall submit bids in strict accordance with the submission requirements listed below. Any Proposer failing to provide all of the following submission requirements will be considered "not responsive" and their proposal may be rejected without further consideration.

**SECTION 11.01 NON COLLUSION STATEMENT**

All Proposers are responsible and required by Massachusetts General Law to submit a statement of Non Collusion with their bid. If a form has not been include in the Invitation for Bid package, you may request a copy from the Purchasing Office. The City is required to reject any bid that does not include a completed Statement of Non Collusion.

**SECTION 11.02 ACKNOWLEDGMENT OF ADDENDA**

Each bidder shall acknowledge the receipt of any addenda by signing and including it in their bid submission.

**SECTION 11.03 REFERENCE FORM**

**SECTION 11.04 PLAN OF SERVICES**

**SECTION 11.05 AUTHORIZED SIGNATURE PAGE**

**SECTION 11.06 RESUMES OF KEY PERSONNEL ASSIGNED**



Attachment "A" REFERENCE FORM:

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
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Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

Governmental Agency or Business	Contact Person	Title	Telephone
Description of Project			

**Attachment "B" CERTIFICATE OF NON-COLLUSION**

The undersigned certifies under penalty of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club or other organization, entity or group of individuals.

Bidder: \_\_\_\_\_ Address: \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Title: \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

**TAX COMPLIANCE**

**IF A CORPORATION:**

State in which Incorporated \_\_\_\_\_

President \_\_\_\_\_

Treasurer \_\_\_\_\_

Secretary \_\_\_\_\_

If a foreign (out of State) corporation - are you registered to do business in Massachusetts? YES \_\_\_ NO \_\_\_. If you are selected for this work, you are required under Massachusetts General Law Chapter 38D, to obtain from the Secretary of State, Foreign Corp. Section, State House, Boston, a certificate to the awarding authority prior to award.

**IF A PARTNERSHIP (Name All Partners):**

<u>Name</u>	<u>Address</u>	<u>City</u>	<u>State/Zip</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**IF AN INDIVIDUAL:**

<u>Name</u>	<u>Address</u>	<u>City</u>	<u>State/Zip</u>
_____	_____	_____	_____

**IF AN INDIVIDUAL DOING BUSINESS UNDER A FIRM NAME:**

<u>Name of Firm</u>	<u>Business Address</u>	<u>City</u>	<u>State/Zip</u>
_____	_____	_____	_____

<u>Name of Individual</u>	<u>Address</u>	<u>City</u>	<u>State/Zip</u>
_____	_____	_____	_____

**ATTESTATION CLAUSE**

Pursuant to MGL c 62C sec 49A. I certify under penalties of perjury that I, to my best knowledge and belief, have filed all state tax returns and paid all state taxes required by law.

Social Security No. Or Federal Identification No

Signature or Individual or Corporate Name

\_\_\_\_\_

\_\_\_\_\_

Corporate Officer (If Applicable)

\_\_\_\_\_

**SECTION 12.00 FORM TO BE COMPLETED & INCLUDED IN THE PRICE PROPOSAL PACKAGE**

All proposers shall submit bids in strict accordance with the submission requirements listed below. Any proposers failing to provide all of the following submission requirements will be considered "not responsive" and their proposal may be rejected without further consideration

**SECTION 12.01 PRICE SUMMARY FORM**

	<b>Total Cost</b>
<b>BASE BID: Designer Services - Total All Inclusive Bid - AWARD LINE</b>	

**SECTION 12.02 PROPOSAL BREAKDOWN (SAMPLE FORMAT (Proper may use their form, if in the format below)**

Phase	Description	Team Member	Assignment	Total Hours	Hourly Rate	Total Labor Cost	Costs
Phase I	Data Collection						
Phase II	Needs Assessment						
Phase III	Recommendations						
Other	Expense	Description	Unit Cost	Quantity			
	Indirect Cost						
	Indirect Cost						
	Indirect Cost						
	Indirect Cost						
	<b>Totals</b>					<b>Total Cost</b> >>>>>>>>	

Enter in Section 12.01 ^^

**SECTION 12.03 AUTHORIZED SIGNATURE**

The undersigned hereby proposes to furnish all required services contained in RFP #88165 Designer Services, Feasibility Study Harbor Transportation Plan and for the bid price contained in Section 12.01. Signatory must provide evidence of authority to enter into this agreement.

<i>Company Name</i>	<i>Street Address</i>	<i>State &amp; Zip Code</i>
<i>Authorized Signature</i>	<i>Print or Type Name</i>	<i>Title</i>
<i>E-mail Address</i>	<i>Telephone</i>	<i>Fax</i>

**SECTION 13.00**

**BIDDER CHECKLIST**

**CHECK COMPLETION**

**TECHNICAL PROPOSAL**

(ENVELOPE NO. 1)

<b>TASK</b>	<b>COMPLETED</b>
Proposal sealed, signed and marked as required	
Reference Form, completed	
Addenda Receipt Acknowledged	
Non Collusion Form, completed	
Resumes attached	
Questionnaire, completed	
Plan of Services, (schedules – remember no prices here)	

**PRICE PROPOSAL**

(ENVELOPE NO. 2)

<b>TASK</b>	<b>COMPLETED</b>
Price Proposal Form, completed	

# II Northeast Fishery Sector, Inc.

*“Gloucester Trawl”*

Gloucester Fisheries Commission  
Attn: Mr. David Bergeron, Chair  
9 Dale Avenue  
Gloucester, MA 01930

Dear Mr. Bergeron:

On behalf of the II Northeast Fishery Sector, Inc. (NEFS II) and its membership, thank you for giving us the opportunity to address the Gloucester Fisheries Commission at their 15 March 2012 meeting. I hope this letter enhances the Commission’s understanding of NEFS II and its members.

II Northeast Fishery Sector, Inc. (“NEFS II”) is one of 19 sectors authorized by NMFS to operate in the Northeast Multispecies Fishery. NEFS II is one of three sectors located in Gloucester and belongs to an umbrella organization called the Northeast Sector Service Network “NESSN”. All of our members belong to the Northeast Seafood Coalition or “NSC.” NSC works with the regional management bodies, such as the New England Fishery Management Council, and Congress on issues of legislation, policy and management.

NEFS II supports the efforts of NSC and their efforts to influence policy based on the good of all member fishermen in the northeast. The Sector would ask the Gloucester Fisheries Commission to collaborate with, and support the position of, NSC and its members on policy issues relevant to the Gloucester fishing community.

Current issues, important to NEFS II that NSC is working on include:

- Direct participation and engagement in improving stock assessments. This includes critical review and changes essential to the recent Gulf of Maine cod bench mark assessment as well as work pertaining to the updated review of the other 12 ground fish stocks, whose report was made public on March 14, 2012. NSC has been very active in the Interim Action temporary solution for GOM cod for FY2012).
- Reevaluate the current technology used for stock surveys including but not limited to the Bigelow Cod Survey for the Gulf of Maine
- Continued Federal Funding for At-Sea-Monitoring for FY2013. Industry is slated to fund ASM starting May 1<sup>st</sup> 2013 which is not affordable for Sector 2 members.
- Maintain the Habitat Omnibus Amendment as a top priority for NEFMC, while ensuring access to historical and critical fishing grounds in and surrounding Stellwagen.



10 Witham Street, Gloucester MA 01930

T: (978) 810-5013

F: (978) 281-1555

# II Northeast Fishery Sector, Inc.

*“Gloucester Trawl”*

NEFS II is comprised 100% otter trawl vessels both “day” and “trip” vessels ranging in size from 40 to 90 feet that fish primarily in Gulf of Maine and Georges Bank stock areas. Although the majority of the effort is dedicated to the groundfish fishery, NEFS II vessels also participate in other types of fishing including tuna, whiting, shrimp and squid fishing.

For fishing year 2011, there are 83 multispecies permits enrolled in NEFS II, which are owned by 47 individual members/entities who employ approximately 95 fisherman. Of the 83 total permits, 37 are declared as “Active” members and 10 “Non-Active” members. Active members can be described as actively fishing their quota while non-active members mainly lease their quota to active members.

In fishing year 2011, which started on May 1<sup>st</sup> 2011, NEFS II vessels have completed approximately 1,800 groundfish sector trips out of the port of Gloucester this number does not include the tuna, whiting, shrimp or squid trips conducted by NEFS II vessels. These 1800 trips translate into many dollars of vessel expenses such as fuel, food and supplies that help to support the working water front in Gloucester. In those 1,800 trips NEFS II vessels have landed approximately 9,867,000 lbs of fish. A large percentage of the fish landed is leased from IV Northeast Fishery Sector, Inc. (“NEFS IV”). NEFS IV is a lease-only sector developed primarily to provide a mechanism under the sector management system for the Gloucester Fishing Community Preservation Fund (Gloucester permit bank) to continue its mission of assisting the Gloucester fishing community. NEFS II members rely heavily on the permit bank fish each year to supplement their allocation and keep the industry strong. NEFS II would encourage the Gloucester Fisheries Commission to support the Gloucester Fishing Community Preservation Fund whenever possible.

Sincerely,

David Leveille  
Sector Manager



10 Witham Street, Gloucester MA 01930

T: (978) 810-5013

F: (978) 281-1555



**III Northeast Fishery Sector Inc.**

10 Witham Street  
Gloucester, Massachusetts 01930

14 March 2012

Gloucester Fisheries Commission  
Attn: Mr. David Bergeron, Chair  
9 Dale Avenue  
Gloucester, MA 01930

Dear Mr. Bergeron:

On behalf of the III Northeast Fishery Sector, Inc. ("NEFS III") membership, thank you for the opportunity to address the Gloucester Fisheries Commission at their 15 March 2012 meeting. This letter serves as a summary so Commission members can better understand the NEFS III and the sector system, as well as issues facing the Sector in the near future.

Amendment 16 to the northeast multispecies (groundfish) fishery management plan, managed by the New England Fishery Management Council ("NEFMC"), expanded an existing management option that allows vessels who possess a Federal limited access groundfish permit to organize themselves into harvesting cooperatives referred to as sectors. Established in 2009 and implemented under sector management in 2010, NEFS III is one such groundfish sector. Sectors, not individuals, are allocated an annual catch entitlement ("ACE") for the purpose of sector management. However, NEFS III distributes ACE minus a ten percent reserve based on the percentage share an individual member's potential sector contribution ("PSC").

NEFS III is made-up of predominantly inshore fixed-gear vessels (sink gillnet and long-line) based in the port of Gloucester with most members residing north of Boston. Nearly all NEFS III vessels predominantly target Gulf of Maine cod throughout the fishing year. Aside from the northeast multispecies fishery, NEFS III vessels also participated in the following fisheries: monkfish, tuna, skate and lobster. Vessels concentrate fishing effort in the Gulf of Maine, with additional effort in Georges Bank and southern New England focused on the tuna and monkfish and skate fisheries. Each sector member/entity conducts their fishing operations independently and meets with the sector manager periodically to review their fishing behavior including catch, discards and their plan for the remainder of the fishing year, as well as to conduct trading inside and outside the Sector.

### **Fishing Year 2010**

Under the first year of sector management (1 May 2010 – 30 April 2011), many NEFS III members' business operations changed from their operating procedure under the previous management system. Due to the limited allocation of regulated species, many owners with multiple vessels, which were used under the day at sea system, had to change their business plans to consolidate and become more efficient within their own entities. As a result, owners with multiple MRIs/permits used fewer vessels and crew to catch their harvest share in order to reduce overhead including: fuel costs, food, ice, labor, et cetera. Some, on the other hand, continued to operate using multiple hulls.

Approximately thirty-four vessels made a sector trip during fishing year 2010, with over seventy permits enrolled in NEFS III during the same period. This equates to approximately 48 percent of vessels enrolled in NEFS III actively fished in the northeast multispecies fishery during FY2010.

## Fishing Year 2011

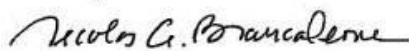
For fishing year 2011 (1 May 2011 - 30 April 2012), the NEFS III membership is comprised of ninety-three federal limited access multispecies permits, of which thirty-five are currently declared as "active". As of 1 March 2012, thirty-two vessels have made a "sector trip"<sup>1</sup> during fishing year 2011. In total, as of 3 March 2012, there have been 2437 "sector trips" during fishing year 2011. The second year of sector management has been challenging for the inshore, fixed gear fleet due to multiple factors (many of which are mentioned in NEFS III's 16 February 2012 letter to the Gloucester Fisheries Commission).

NEFS III is a member of the Northeast Sector Service Network ("NESSN"), the organization developed to improve business conditions of fishery sectors including serving as a neutral provider for administrative, educational, and operational support for member sector corporations. NESSN efficiently coordinates its member sectors to provide economies of scale for services catered to non-profit corporations. For instance, NESSN provided services to member sectors including, but not limited to: basic finance/accounting training and assistance, operations plans and guidance, and the maintenance of software developed to simplify the reporting requirements for sectors. In addition, the members of the Northeast Fishery Sectors are members of the Northeast Seafood Coalition ("NSC"), which helps facilitate the long term health of fishery resources, fishing communities and the fishing industry. The NSC works with regional management bodies including the NEFMC, and Congress on issues of legislation, policy and management. Pressing NSC initiatives currently include:

- Improving stock assessment science and methodology, including that of Gulf of Maine cod and the Interim Action for FY2012
- Securing funding for at-sea monitoring for FY2013, as industry is slated to fund ASM 1 May 2013
- Pushing the New England Fishery Management Council to maintain the Habitat Omnibus Amendment as a top priority
- Working with NOAA/NMFS to prevent consequence closures for the gillnet fishery in October and November 2012 due to potentially exceeding the mortality threshold of harbor porpoise

NEFS III is committed to working with the Northeast Seafood Coalition, other groundfish sectors and additional appropriate parties on policy and regulatory matters. Where appropriate, we ask the Gloucester Fisheries Commission to work in conjunction with industry, including the Northeast Seafood Coalition, for policy concerns pertaining to the Gloucester fishing community and NEFS III members.

Sincerely,



Nicolas A. Brancaleone  
Manager

cc: NEFS III Board of Directors, Jackie Odell, Elizabeth Etrie  
Enclosure

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<sup>1</sup>A sector trip is a trip declared into the NE multispecies fishery on which the groundfish catch and discards count against a sector's annual allocation for that stock.



**NEFS 3 FY 2010 End of Year Accounting of NE Multispecies Catch (lbs)**

Stock	ACE		Trades	Catch			Comparison of Catch and Final ACE				
	Initial	Final	Final Net	Landings	Discards ^	Catch	Difference ACE <sub>Final</sub> - Catch	ACE <sub>Final</sub> Caught (%)	Carryover Cap*	Carryover**	Remaindered ACE
GB Cod East	7,075	1,314	-5,761	0	0	0	1,314	0.0	NA	NA	
GB Cod West	64,720	20,130	-44,590	1,991	1,189	3,181	16,949	15.8	7,179	7,179	
GB Cod	71,795	21,444	-50,351	1,991	1,189	3,181	18,263	14.8	7,179	7,179	11,084
GOM Cod	1,600,839	1,946,216	345,377	1,677,064	30,459	1,707,523	238,693	87.7	160,084	160,084	78,609
GB Haddock East	42,403	42,236	-167	0	0	0	42,236	0.0	NA	NA	
GB Haddock West	100,639	100,013	-626	116	85	202	99,811	0.2	14,304	14,304	
GB Haddock	143,042	142,249	-793	116	85	202	142,048	0.1	14,304	14,304	127,743
GOM Haddock	196,856	351,605	154,749	143,724	1,319	145,042	206,562	41.3	19,686	19,686	186,877
GB Yellowtail Flounder	817	2,214	1,397	0	0	0	2,214	0.0	NA	NA	
SNE Yellowtail	428	425	-3	0	126	126	299	29.7	43	43	256
CC/GOM Yellowtail Flounder	141,881	198,397	56,516	146,379	14,649	161,027	37,370	81.2	14,188	14,188	23,182
Plaice	269,450	186,882	-82,568	5,877	1,507	7,384	179,499	4.0	26,945	26,945	152,554
Witch Flounder	55,658	34,767	-20,891	17,445	75	17,520	17,246	50.4	5,566	5,566	11,680
GB Winter Flounder	750	1,289	539	0	0	0	1,289	0.0	75	75	1,214
GOM Winter Flounder	34,647	49,542	14,895	33,976	370	34,346	15,197	69.3	3,465	3,465	11,732
SNE Winter Flounder	NA	NA	NA	1	16	17	NA	NA	NA	NA	
Redfish	219,381	217,580	-1,801	2,560	399	2,959	214,621	1.4	21,938	21,938	192,683
White Hake	285,042	112,386	-172,656	83,126	723	83,850	28,537	74.6	28,504	28,504	33
Pollock	2,685,694	2,945,334	259,640	538,060	7,621	545,681	2,399,653	18.5	268,569	268,569	2,131,084
Northern Windowpane	NA	NA	NA	30	718	748	NA	NA	NA	NA	
Southern Windowpane	NA	NA	NA	0	291	291	NA	NA	NA	NA	
Ocean Pout	NA	NA	NA	0	661	661	NA	NA	NA	NA	
Halibut	NA	NA	NA	603	1,797	2,400	NA	NA	NA	NA	
Wolfish	NA	NA	NA	0	3,868	3,868	NA	NA	NA	NA	

\* Carryover Cap = maximum carryover allowed, 10% of initial ACE

^ Discards include both observed and calculated discards.

\*\* There is no carryover for GB Yellowtail Flounder. Upto 10% of Cod and Haddock maybe carried over, but will be added to GB Cod west and GB Haddock west ACEs in the following fishing

Any value for a non-allocated species may be due to landings of that stock; misreporting of species and/or stock area; and/or estimated landings (in lieu of missing reports) based on vessel histories.

These data are the best available to NOAA's National Marine Fisheries Service (NMFS). Data sources for this report include: (1) Vessels via VMS; (2) Vessels via vessel logbook reports; (3) Dealers via Dealer Electronic reporting. Values are in live weight and include estimates of missing dealer reports. Differences with previous reports are due to corrections made to the database.

Source: NMFS Northeast Regional Office

Run Date: June 29, 2011



CITY OF NEW BEDFORD  
JONATHAN F. MITCHELL, MAYOR

RECEIVED

MAR 5 2012

Mayor's Office

Governor Deval Patrick  
Massachusetts State House  
Room 360  
Boston, MA 02133

Dear Governor Patrick:

I write to express my strong support for John F. Quinn's application for nomination to the New England Fisheries Management Council ("NEFMC"). Mr. Quinn's experience as a state legislator, attorney, and university administrator make him uniquely suited to represent Massachusetts' interests on the NEFMC.

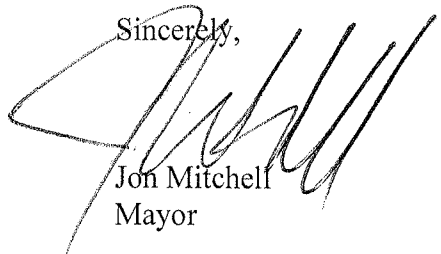
For more than 20 years, Mr. Quinn represented various fishing interests, including processors, vessel owners, and crew members, in his private law practice. From 1993 to 2010, Mr. Quinn served as a member of the Massachusetts House of Representatives from Bristol County. In this capacity, he served on the Natural Resources Committee; co-sponsored numerous bills relating to the Massachusetts fishing industry; advocated on fishing related issues in various settings, including at the NEFMC; and served as a member of the New Bedford Mayor's Task Force on Fisheries. Mr. Quinn's substantial experience as a public and private advocate on fishing matters will enable him to represent Massachusetts effectively at the NEFMC from day one.

Mr. Quinn's current position as Director of Graduate Public Service at UMASS Dartmouth will further enhance his work on the NEFMC. As you know, UMASS Dartmouth is home to the School for Marine Science and Technology, which plays a critical role in Massachusetts fisheries management issues through its partnership with the Massachusetts Division of Marine Fisheries in the Massachusetts Marine Fisheries Institute (MFI). Mr. Quinn's position at UMASS Dartmouth will enable him to bring MFI's expertise to bear on issues before the NEFMC.

Finally, Mr. Quinn has personal connections to the fishing industry that will add yet another important perspective to his service. In addition to having family members in the fishing industry, Mr. Quinn offloaded scallop vessels to help pay his law school tuition, and he participated as a crew member on two twelve-day scallop trips – experience unique among public officials.

I would be happy to discuss Mr. Quinn's qualifications at your convenience. Thank you for your consideration.

Sincerely,

  
Jon Mitchell  
Mayor

cc: Senator John F. Kerry  
Senator Scott Brown  
Representative Barney Frank  
Representative John F. Tierney  
Mayor Carolyn Kirk  
Dr. Brian Rothschild  
John F. Quinn